



Shell Scotford

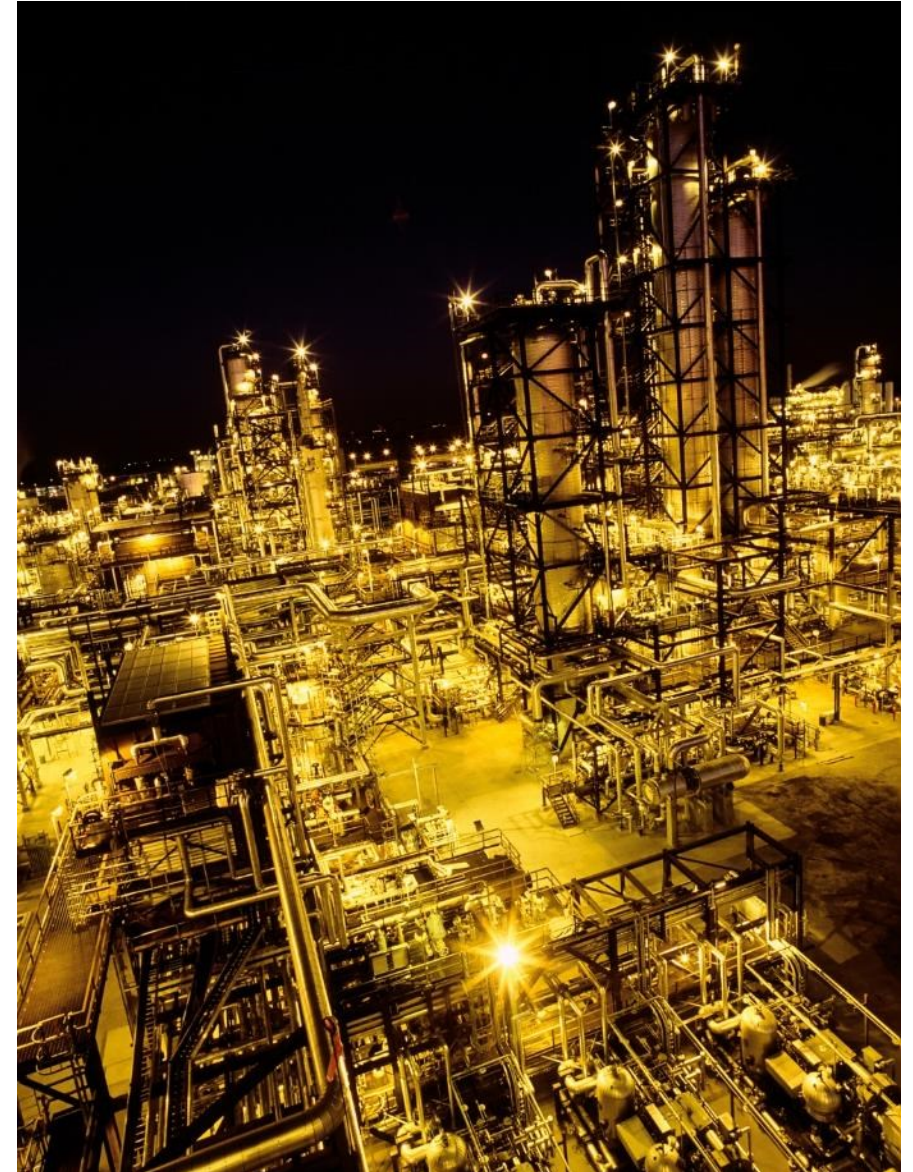
Annual Update

Peter Zebedee
General Manager, Shell Scotford



What is Shell Scotford?

- Refinery, Chemicals Plant, Upgrader and Carbon Capture & Storage (CCS) Facility
 - Producing gasoline, diesel and jet fuel
 - Producing ingredients for manufacturers to make plastic water bottles, foam food trays, truck bed liners, diapers
- Refinery, Chemicals Plant 100% owned and operated by Shell
- Upgrader, CCS facility operated by Shell
 - Owned by Athabasca Oil Sands Project (CNRL 70%, Chevron 20%, Shell 10%)



Tax & Economic Impact

- Approx. 1,400 employees, 500 long-term contractors and thousands of short-term contractors
- Approx. \$125 million annually in contracts in Strathcona County & Fort Saskatchewan
- Approx. \$50 million in municipal taxes paid to Strathcona County in 2017 (excludes taxes collected for other levies, education)
 - 24% of consolidated county budget
 - \$500/resident or \$1,400/residence



Our Business

- Scotford is a good location with feedstock and labour availability and distribution channels
- Heartland region has effective emergency response and communication practices

BUT...

- Operating with a lower oil price
 - Focus on reducing cost, efficiency, innovation
- Additional supply coming online for refined products
- Chemical markets are global and cyclical in nature
- Benchmark data shows we have higher cost for taxes and labour than facilities in other regions of the world



Fuelling Kindness

- Positive messages left at 22 elementary schools on first day back
- Acts of kindness completed in Sherwood Park
- 30+ Days of Caring completed to date in 2017
- 25+ organizations have received silent/live auction donations
- \$100,000+ donated via Community Service Fund (2016 total; 2017 still under way)



Community Investment

Highlights from our 2017 program:

- \$487,000 – United Way (2016 – still tallying 2017)
- \$35,500 – Tree Planting – Broadmoor Lake Park
- \$30,000 – Scotford Community Grants
 - Antler Lake Stewardship Committee
 - Boys & Girls Club of Strathcona County
 - Ecole Campbelltown
 - Linking Generations
- Plus, financial support for:
 - STEM Scholarships for high school students
 - Halloween Positive Ticketing (road safety)
 - Strathcona County Play Days
 - Be Seen Campaign (rural students road safety)
 - Josephburg Ag Society Farm Smarts Safety Camp
 - Christmas in the Heartland



Unlocking Technology

- Drone program
 - Safety focus
 - Innovation
 - Cost reduction



Quest Carbon Capture & Storage

- One million tonnes CO₂ per year capacity
 - Equiv to emissions from ~250,000 cars
- Permanent storage 2 km underground
- Quest has captured, transported, and safely stored over 2 million tonnes of CO₂
- Quest has the **global CCS record** for capture in a one-year period (1.2 Mt)
- Quest is seen as the project to learn from by the global community
 - Delegations from around the world come to see Quest
 - Currently Shell has a delegation at COP 23 to profile Quest



Turnaround Activity

- What is a maintenance turnaround?
- No turnaround activity in 2017
- Turnaround activity becomes business-as-usual moving forward:
 - 2 turnarounds in 2018
 - 2 turnarounds in 2019
 - More to follow



Questions?

Q&A

