

STRATHCONA COUNTY

2019 Budget Presentation

November 29, 2018

HEARTLAND HOUSING FOUNDATION

- Established by Ministerial Order as of January 1, 2013.
- Amalgamation of Pioneer Housing Foundation, Fort Saskatchewan Foundation and the Fort Lions Haven Foundation.
- Responsible for affordable housing in Strathcona County and the City of Fort Saskatchewan.

PORTFOLIO

Lodges

- Clover Bar Lodge
- Silver Birch Lodge
- Dr. Turner Lodge

75 units* (replacement will be 144 units) 100 units 90 units

Seniors Self Contained Apartments

- Lakeside Legion Manor
- Kiwanis Apple Blossom Manor
- Josephburg Homestead Place
- Dr. T.W.E. Henry House
- Fort Lions Haven

81 units

- 20 units
- 8 units
- 32 units
- 20 units

Affordable Housing

- Silver Birch Manor 60 units
- Silver Birch Court 69 units

Silver Birch Site Expansion

Market Lodge-style units

94 units

Total: 265 Lodge Units

Total: 161 Apartments

Total: 129 Affordable Housing Units

REVENUE

Lodges

- Residents pay rent for their accommodation.
- HHF receives a grant from the government for residents whose income on Line 150 of \bullet their Notice of Assessment is less than \$28,650.
- The remaining operating deficit is covered by requisitions to the municipalities.

Seniors Self Contained

- Rent Geared to Income (30% of gross income).
- HHF manages these on behalf of the province based on a budget determined by the \bullet province.

Affordable Housing

- Silver Birch Manor Seniors apartments, 1& 2 Bedroom, 15% below market.
- Silver Birch Court Apartments for all ages, 15% below market. \bullet
- Manor & Court rental income must cover operating costs.

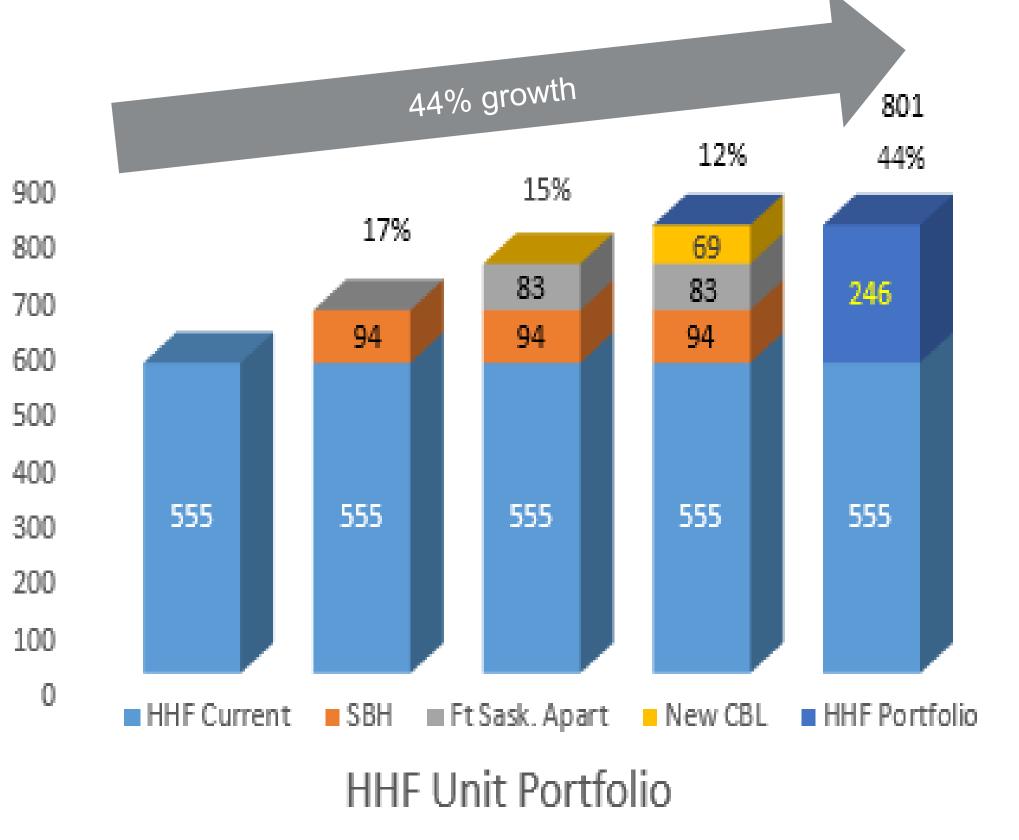
OPERATIONS

New Development

- New Clover Bar Lodge construction underway.
- Silver Birch Haven build is the final phase of the Silver Birch site and will provide lodge-style accommodations for lower-mid-income seniors.
- Capital fund development underway for an affordable apartment building on land provided by City of Fort Saskatchewan to HHF.
- Housing Registry completed.

Operational Excellence

- In 3-5 years, HHF's portfolio will grow by 44% from 555 to 801 units. • If the DTL expansion project moves forward, this has the potential to increase by an additional 13% (100+ units).



BUDGET STRATEGY

Mission Statement

• To provide safe and affordable homes for residents of Strathcona County and the City of Fort Saskatchewan in order to foster caring & inclusive communities.

Community

- Growth = opportunities = jobs
- Our strategies align with community priorities for affordable housing.
- providing "Homes for All" in our communities.

Financial Sustainability & Accountability

- Enhance financial analysis and utilize benchmarking to maximize operational excellence.
- Re-assess and prioritize strategic goals.
- Develop financial strategies that will support growth and long-term financial sustainability.
- Create financial reporting framework that reflect business needs and create KPI's.

• Our growth will connect us with more community partners, forge lasting relationships and assist in

2019 OPERATING REQUSITION

| BUDGET LINE | 2018 | 2019 |
|----------------|-------------|--------------|
| Total Revenues | \$6,856,164 | \$6,978,219 |
| Total Expenses | \$9,892,260 | \$10,742,911 |

| Total Requisition (Based on e | equalized assessr |
|-------------------------------|-------------------|
| BUDGET LINE | 2018 |
| County of Strathcona | \$2,580,682 |
| City of Fort Saskatchewan | \$455,415 |

sment)

| 2019 | % |
|-------------|-----|
| \$3,199,988 | 85% |
| \$564,704 | 15% |

2019 CAPITAL REQUSITION

Capital Requisition – Silver Birch Haven¹ Capital Requisition – Silver Birch Property² Total Capital Requisition

¹ As agreed to by Strathcona County – additional funding to pay for SBH debenture is included in the 2018 capital requisition.

² As agreed to by Strathcona County for Silver Birch property. This includes the original Silver Birch Lodge. Silver Birch Manor and Silver Birch Court must build a reserve for building maintenance and debt repayment.

\$638,885 \$988,954

\$1,627,839

FUTURE PLANS

- lacksquarehave one bedroom units for rent.
- The Business Plan also included a proposal for the old Dr. Turner Lodge site to be \bullet demolished and affordable housing built there.

The 2018 HHF Business Plan submission to the Government of Alberta proposed an expansion to add 72 units of SL4 & SL4D to Dr. Turner Lodge. The fourth floor would



Questions?