

## **Festival Place – Fees and Charges Schedule**

**Would Administration provide the Fees and charges schedule in the budget for Festival Place over the past 3 years to Council for consideration during upcoming budget debates.**

Please find attached the Festival Place specific Fees, Rates, and Charges for the past 3 budget cycles.

In summary, there have been no changes to any of Festival Places fees. Almost all of the fees were set in 2016, with one fee changed in 2015 and one in 2018. Because there have been no increases to the fee schedule in recent years, it means that any increases in cost to provide said services have not been borne by the service user, and has instead been supported by the general tax payer.

### **Background**

In previous years, starting when Festival Place was run as non-profit organization, local and regional non-profit organizations had agreements to use Festival Place. Prior arrangements had been grandfathered when Strathcona County took over the facility, some of those agreements were free use and others had special pricing that were not included in the Fees and Charges bylaw. We have become aware that there are three groups with special pricing. In 2019, discussions started with the groups on the pricing and it came to our attention, however COVID paused rentals at these facilities in 2020 and 2021. Through learning about this special pricing, we recognize that the fees for Festival Place are required to be updated including differentiation between business and not for profit rates, minimum hour usage and looking at regional comparisons.

### **Moving forward**

We are currently working with individual groups on paying the correct rates that are reflected in the Fees and Charges Bylaw. If the fees are required to increase, we will be working on an administrative process with each individual group on a phased approach over the next three years. In addition, we are working with the groups affected with known grants that are available both at the municipal, provincial and federal levels to support their organizations.

Recreation, Parks and Culture will also be bringing forward through the budget process for Council's consideration changes to the Fees and Charges. We will be adding a not for profit rate for Festival Place facility fees, comparing our own room rental rates across the department for consistency, regional comparison to other theatres, and will recommend to change the 'minimum hours booked'.

We are committed to continuing to work with the three groups who have been affected that will include a phased approach or the new updated fees through the 2023 budget process.

# Strathcona County 2022 Fee Schedule

Program	2022 FEE before GST	2021 FEE before GST	Year of Implementation	GST Exempt
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## RECREATION, PARKS AND CULTURE CULTURAL SERVICES

### **FESTIVAL PLACE:**

#### **Meeting Rooms**

Morning, Afternoon or Evening Block: (8am-12pm, 12pm-5pm or 5pm-9pm)

Sherwood Park or Ardrossan Room	\$181.65	\$181.65	April 2016
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Sherwood Park, Ardrossan Rooms plus Foyer	\$607.42	\$607.42	April 2016
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Fultonvale, Josephburg Room, Boardroom or Greenroom	\$72.66	\$72.66	April 2016
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Fultonvale & Josephburg Room	\$102.12	\$102.12	April 2016
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Full Day:

Sherwood Park or Ardrossan Room	\$302.38	\$302.38	April 2016
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Sherwood Park, Ardrossan Rooms plus Foyer	\$959.20	\$959.20	April 2016
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Fultonvale, Josephburg Room, Boardroom or Greenroom	\$119.18	\$119.18	April 2016
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Fultonvale & Josephburg Room	\$168.36	\$168.36	April 2016
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#### **Theatre**

Commercial (minimum 5 hour block)	\$1,000.00	\$1,000.00	April 2018
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(incl one Technician) /hr	\$210.00	\$210.00	April 2016
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Non Profit (minimum 5 hour block)	\$579.01	\$579.01	April 2016
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(incl one Technician) /hr	\$145.32	\$145.32	April 2016
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Commercial & Non Profit Additional Technicians /hr	\$36.33	\$36.33	April 2016
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Commercial & Non Profit Overtime Technician rate/hr (after 8 hours)	\$54.50	\$54.50	April 2016
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Wedding Ceremony (2 hrs)	\$482.48	\$482.48	April 2016
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Wedding Ceremony (2 hrs) Added to reception	\$301.93	\$301.93	April 2016
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## Strathcona County 2022 Fee Schedule

Program	2022 FEE before GST	2021 FEE before GST	Year of Implementation	GST Exempt
<b>RECREATION, PARKS AND CULTURE CULTURAL SERVICES</b>				
<b><u>Banquets</u></b>				
Sherwood Park Room (9am - 2am)	\$363.30	\$363.30	April 2016	
Sherwood Park & Ardrossan Rooms (9am - 2am)	\$605.09	\$605.09	April 2016	
Sherwood Park & Ardrossan Rooms & Foyer(9am - 2am)	\$965.01	\$965.01	April 2016	
Theatre Stage (9am-2am)	\$596.01	\$596.01	April 2016	
Fultonvale & Josephburg Rooms (9am - 2am)	\$300.83	\$300.83	April 2016	
Additional for Patio or Ardrossan Room for ceremony	\$301.93	\$301.93	April 2016	
Additional rate/hr after 2am	\$119.18	\$119.18	April 2016	
Additional gobo, each (1 included in rental)	\$41.43	\$41.43	April 2016	
Patio - ceremony only	\$482.48	\$482.48	April 2016	
Additional Equipment as requested (market rates apply)	Variable	Variable	January 2015	
<b><u>Full Facility</u></b>	Negotiable	Negotiable		

# Strathcona County 2021 Fee Schedule

Program	2021 FEE before GST	2020 FEE before GST	Year of Implementation	GST Exempt
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## RECREATION, PARKS AND CULTURE CULTURAL SERVICES

### **FESTIVAL PLACE:**

#### **Meeting Rooms**

Morning, Afternoon or Evening Block: (8am-12pm, 12pm-5pm or 5pm-9pm)			
Sherwood Park or Ardrossan Room	\$181.65	\$181.65	Apr. 16
Sherwood Park, Ardrossan Rooms plus Foyer	\$607.42	\$607.42	Apr. 16
Fultonvale, Josephburg Room, Boardroom or Greenroom	\$72.66	\$72.66	Apr. 16
Fultonvale & Josephburg Room	\$102.12	\$102.12	Apr. 16
Full Day:			
Sherwood Park or Ardrossan Room	\$302.38	\$302.38	Apr. 16
Sherwood Park, Ardrossan Rooms plus Foyer	\$959.20	\$959.20	Apr. 16
Fultonvale, Josephburg Room, Boardroom or Greenroom	\$119.18	\$119.18	Apr. 16
Fultonvale & Josephburg Room	\$168.36	\$168.36	Apr. 16

#### **Theatre**

Commercial (minimum 5 hour block)	\$1,000.00	\$1,000.00	Apr. 18
Commercial Additional hours			
(incl one Technician) /hr	\$210.00	\$210.00	Apr. 16
Non Profit (minimum 5 hour block)	\$579.01	\$579.01	Apr. 16
Non Profit Additional hours			
(incl one Technician) /hr	\$145.32	\$145.32	Apr. 16
Commercial & Non Profit Additional Technicians /hr	\$36.33	\$36.33	Apr. 16
Commercial & Non Profit Overtime Technician rate/hr (after 8 hours)	\$54.50	\$54.50	Apr. 16
Wedding Ceremony (2 hrs)	\$482.48	\$482.48	Apr. 16
Wedding Ceremony (2 hrs) Added to reception	\$301.93	\$301.93	Apr. 16

## Strathcona County 2021 Fee Schedule

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Additional for Patio or Ardrossan Room for ceremony	\$301.93	\$301.93	Apr. 16	
Additional rate/hr after 2am	\$119.18	\$119.18	Apr. 16	
Additional gobo, each (1 included in rental)	\$41.43	\$41.43	Apr. 16	
Patio - ceremony only	\$482.48	\$482.48	Apr.16	
Additional Equipment as requested (market rates apply)	Variable	Variable	Jan.15	
<b><u>Full Facility</u></b>	Negotiable	Negotiable		

# Strathcona County 2020 Fee Schedule

Program	2020 FEE before GST	2019 FEE before GST	Date of Implementation	GST Exempt
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