

HOBSON CHAHAL ADVISORY GROUP WOOD GUNDY

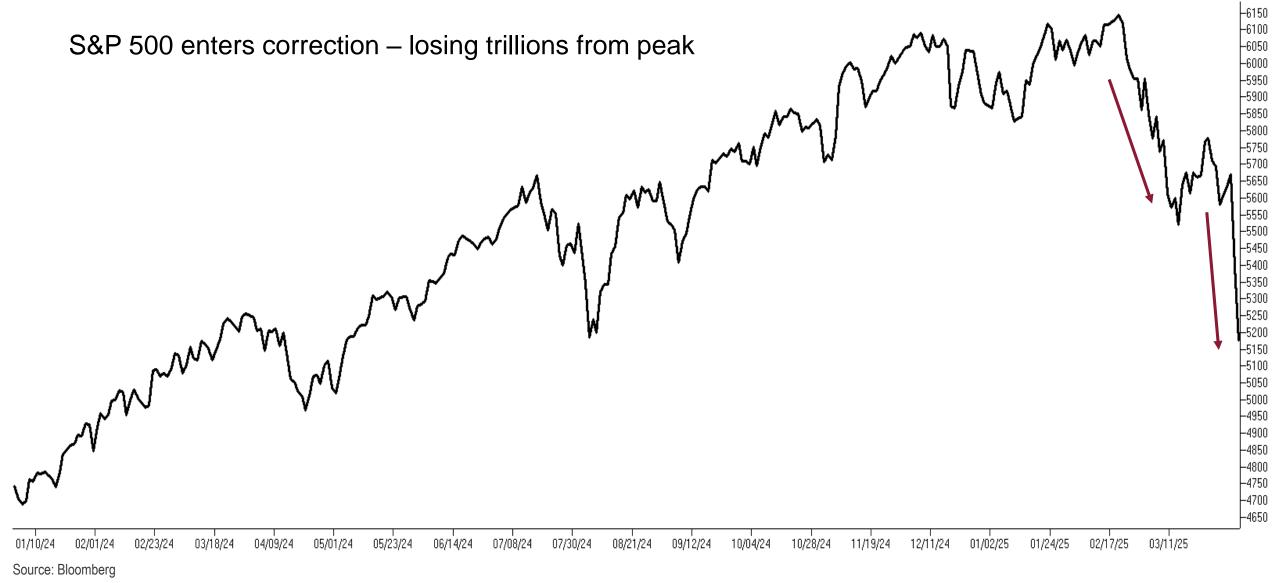
# Strathcona County Economic and Investment Update

**Prepared by:** James Hobson, CFA, Portfolio Manager Charet Chahal, CFA, Portfolio Manager

March 2025



#### Market volatility on "Liberation Day"





#### Recent events and the current state of tariffs

#### No concern for markets

 "Markets are going to go up and they're going to go down. But you know what, we have to rebuild our country" – President, Donald Trump

#### The lead up

- US imposes 25% tariff on nearly all goods from Canada and Mexico and 10% on China
- Canada responds with 25% tariffs on \$155 billion of American goods
- Ontario retaliates with 25% surcharge on electricity, US increases tariff to 50%, Ontario cancels surcharge, US walks back tariff increase
- US announces 25% on steel and aluminum including from EU. EU announces retaliatory tariffs of \$28 billion

#### Actual Canadian tariffs...for now

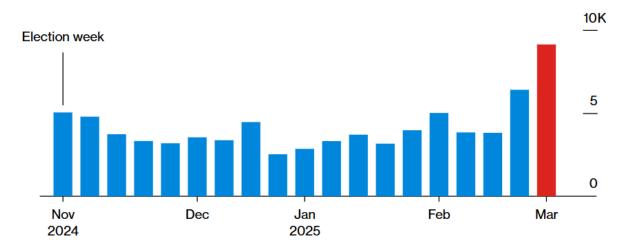
- Goods Targeted: USMCA noncompliant goods
- Tariff Rate: 25%; 10% for energy and 10% for potash; 25% levy on Canada steel and aluminum



#### Trade uncertainty soars and recession fears increase

#### The R-word is back

References to "recession" spiked last week

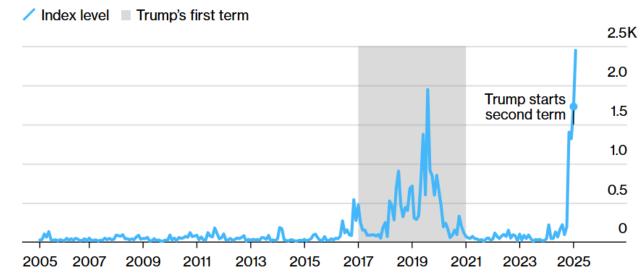


#### Source: Bloomberg

Note: Weekly count from search of all news sources, social media posts and other text carried on Bloomberg terminal

#### Trade uncertainty soars to highest on record

Trump's tariff threats have roiled markets and disrupted businesses



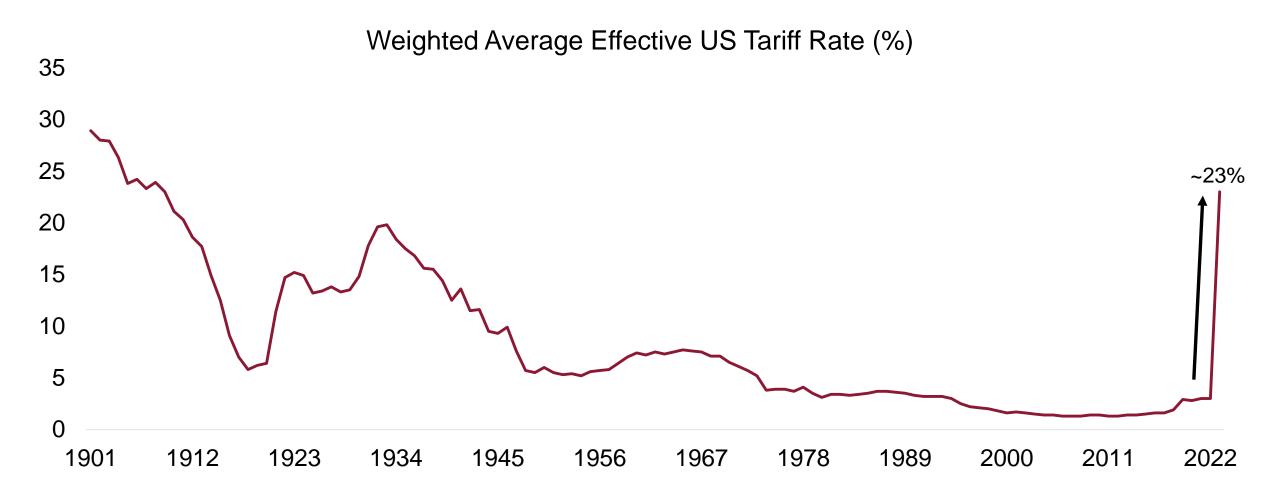
Source: Baker, Bloom & Davis

#### Trade War Goes Global



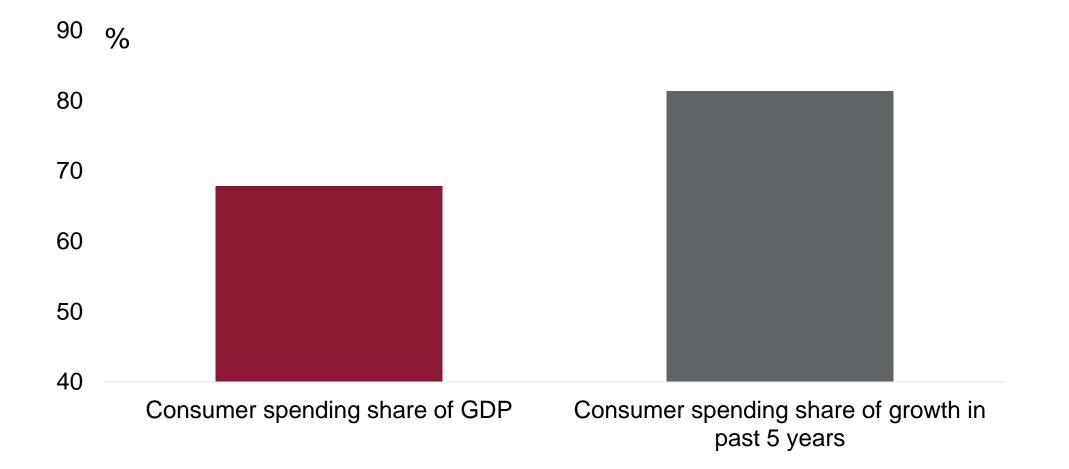


#### Tariffs on the scale threatened haven't been seen for a LOOONNNGGG time...



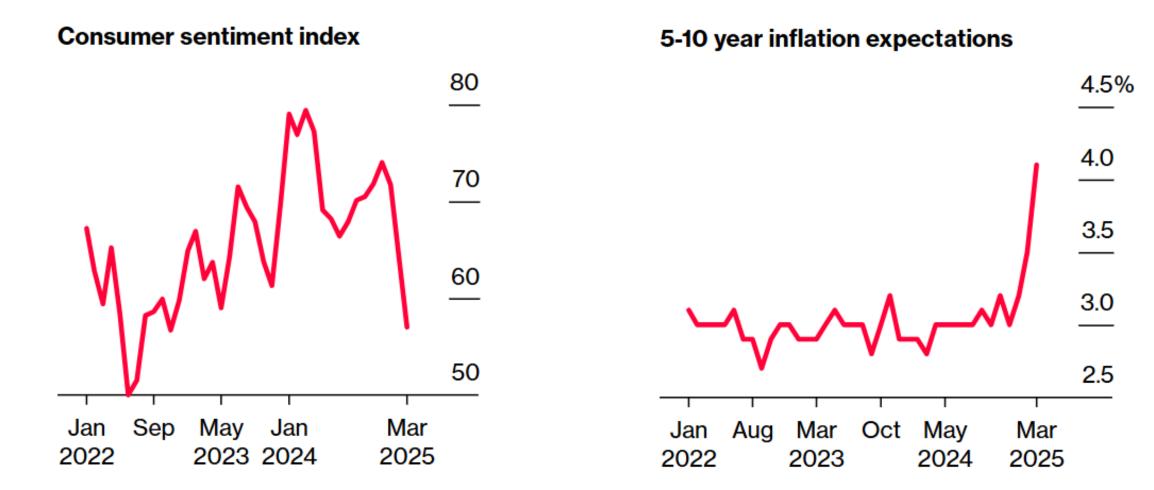
Source: Budget lab, Yale University

US Economy has been even more reliant than normal on consumer spending recently



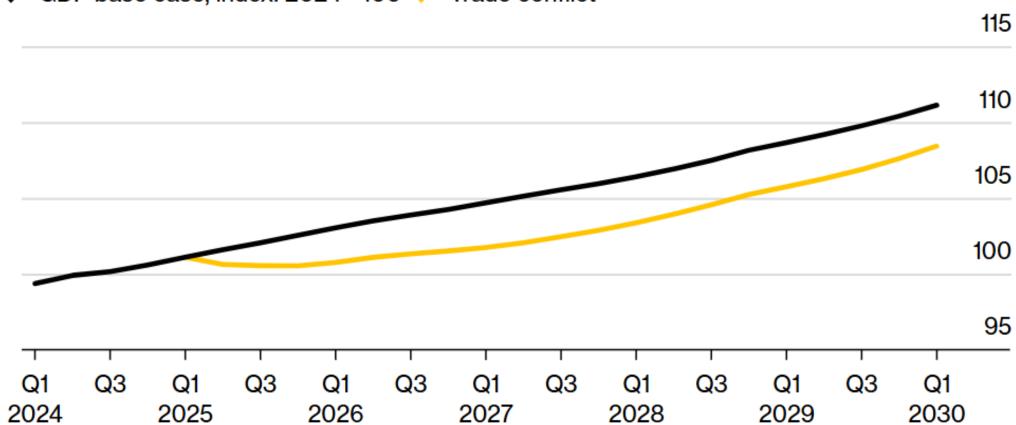
Source: BEA, CIBC

#### US Consumer sentiment plunges over inflation concerns



Source: Bloomberg, University of Michigan

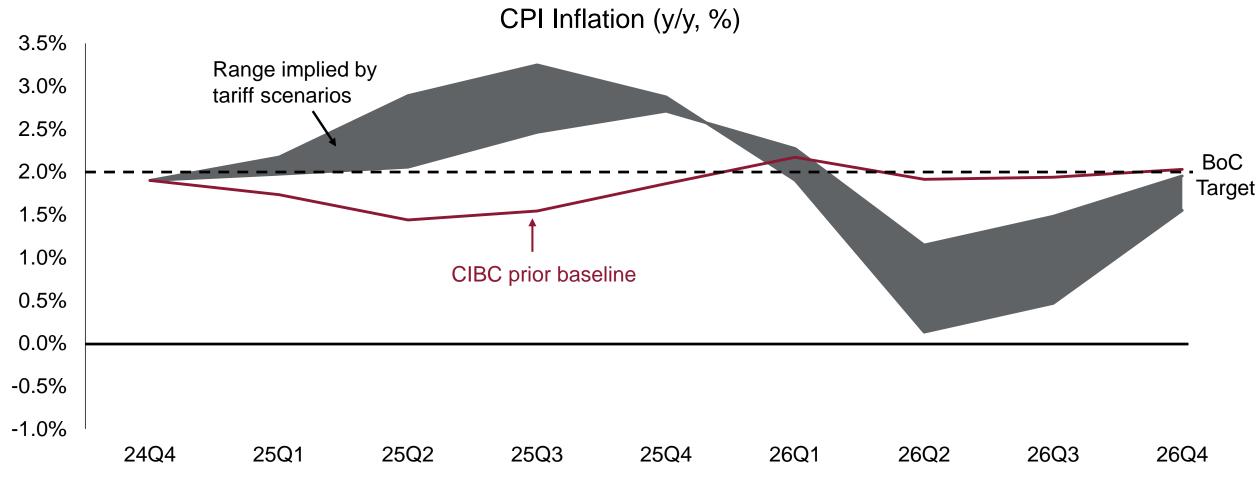
#### Tariff dispute could take a permanent hit to Canada GDP



✓ GDP base case, index: 2024 =100 ✓ Trade conflict

Source: Bloomberg, Bank of Canada

## Tariffs have a negative impact on inflation longer-term



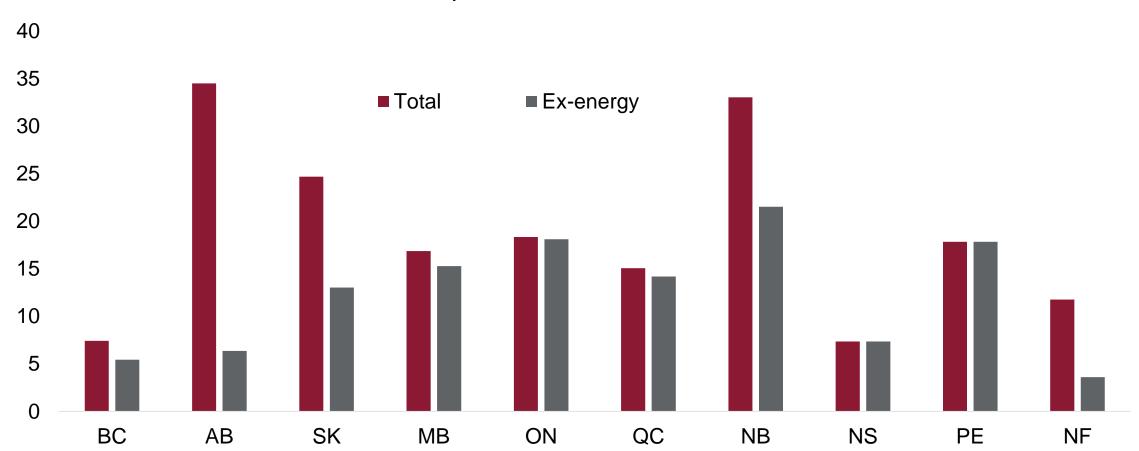
Source: CIBC

#### Provincial economic forecasts

	Real GDP Y/Y % Chg				Unemployment rate %				Consumer Price Index Y/Y % Chg						
	2022A	2023A	2024F	2025F	2026F	2022A	2023A	2024A	2025F	2026F	2022A	2023A	2024A	2025F	2026F
BC	4.0	2.4	1.1	1.3	2.0	4.6	5.2	5.6	6.1	5.4	6.9	4.0	2.6	2.8	1.5
Alta	6.0	2.3	2.2	1.7	2.2	5.8	5.9	7.1	7.4	6.4	6.5	3.3	2.9	3.0	1.5
Sask	7.2	2.3	2.0	1.2	1.8	4.6	4.7	5.5	5.8	5.3	6.6	3.9	1.4	3.0	1.5
Man	4.2	1.7	1.3	1.1	1.6	4.5	4.9	5.5	5.9	5.6	7.9	3.6	1.0	4.1	1.6
Ont	4.1	1.7	1.5	0.8	2.1	5.6	5.6	7.0	7.6	6.9	6.8	3.8	2.4	2.3	1.5
Qué	3.4	0.6	1.1	0.9	1.9	4.3	4.4	5.4	5.8	5.4	6.7	4.5	2.3	2.5	1.5
NB	2.0	1.6	1.5	0.9	1.5	7.2	6.6	7.1	7.3	6.9	7.3	3.5	2.2	1.5	1.5
NS	3.5	2.0	1.7	1.2	1.3	6.6	6.4	6.5	6.9	6.6	7.5	4.0	2.3	2.2	1.5
PEI	4.4	2.2	2.5	1.9	1.8	7.7	7.3	7.8	8.2	7.8	8.9	2.9	1.9	1.8	1.5
N&L	-1.9	-2.6	3.5	1.8	2.2	11.1	9.8	10.0	9.9	9.7	6.4	3.3	1.8	1.7	1.5
Canada	4.2	1.5	1.5	1.0	2.0	5.3	5.4	6.4	6.9	6.2	6.8	3.9	2.4	2.5	1.5

Source: CIBC, Statistics Canada, CMHC

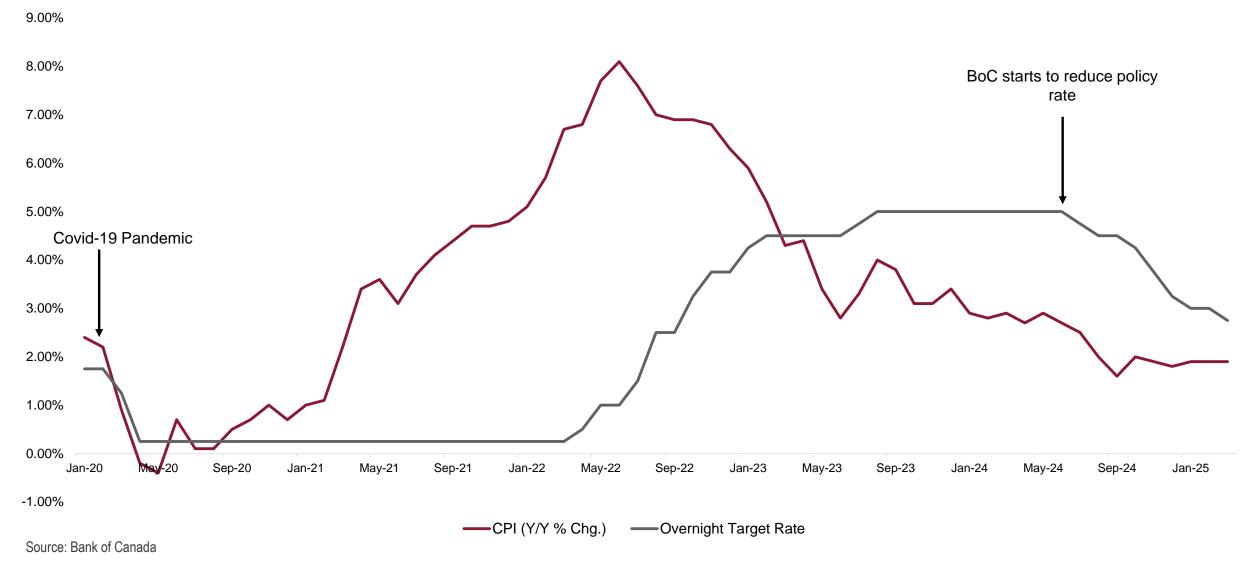
#### Provincial export exposure with the US



Merchandise exports to the US as % Provincial GDP

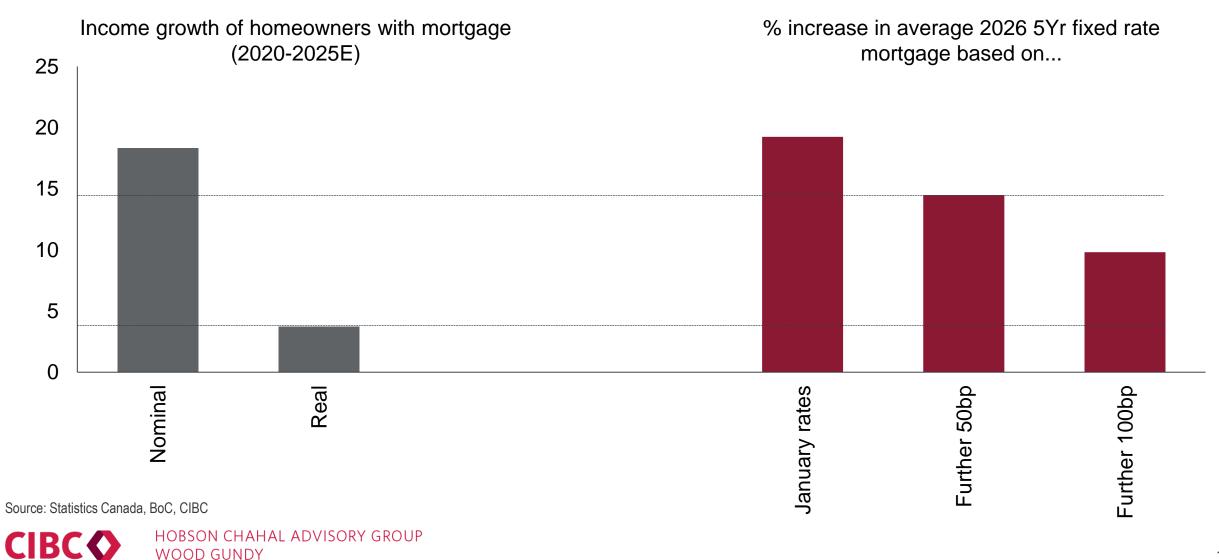
Source: Statistics Canada, CIBC

## Bank of Canada increased policy rates alongside rising inflation



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Bank of Canada will also have to cut more than markets currently expect to ease threat from mortgage renewals



#### Interest rate forecast

#### Canada

Variable	2025 Mar	2025 Jun	2025 Sep	2025 Dec	2026 Mar	2026 Jun	2026 Sep	2026 Dec
Overnight target rate	2.75	2.25	2.25	2.25	2.25	2.25	2.25	2.25
98-Day Treasury Bills	2.55	2.20	2.10	2.10	2.15	2.20	2.20	2.20
2-Year Government Bond	2.70	2.50	2.70	2.80	2.90	3.05	3.10	3.05
5-Year Government Bond	2.90	2.70	3.00	3.05	3.10	3.15	3.20	3.10
10-Year Government Bond	3.05	3.00	3.25	3.30	3.35	3.40	3.40	3.30

#### **United States**

Variable	2025 Mar	2025 Jun	2025 Sep	2025 Dec	2026 Mar	2026 Jun	2026 Sep	2026 Dec
Federal funds rate (midpoint)	4.375	4.375	3.875	3.625	3.375	3.375	3.375	3.375
91-Day Treasury Bills	4.30	4.20	3.80	3.60	3.45	3.45	3.50	3.55
2-Year Government Note	4.15	4.00	3.70	3.55	3.40	3.65	3.75	3.85
5-Year Government Note	4.15	4.00	3.85	3.80	3.60	3.70	3.75	3.85
10-Year Government Note	4.30	4.20	4.00	3.95	3.85	3.90	4.10	4.15

Source: CIBC Economics as of Mar 13, 2025



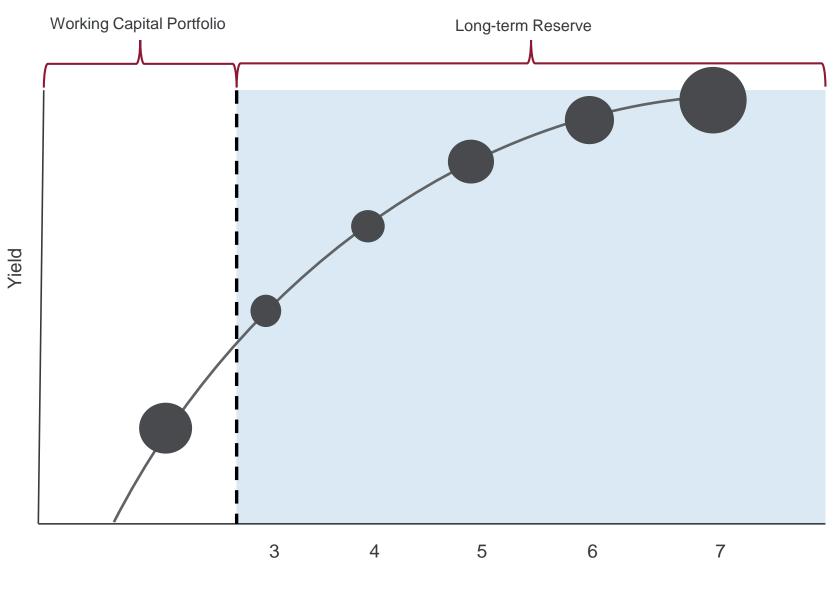
## Portfolio Characteristics



#### Yields

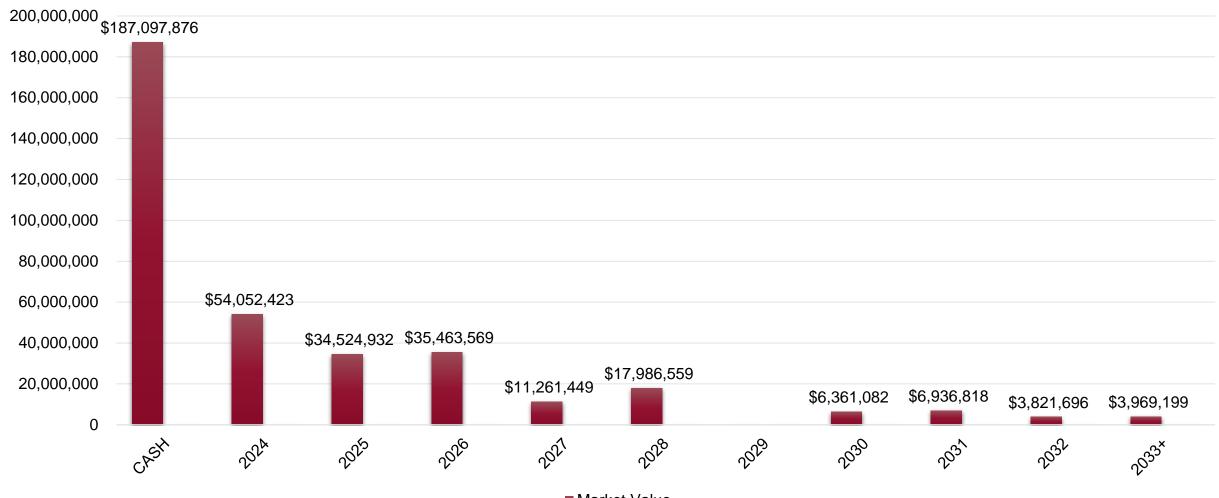
Yields peaked and have come down as central bankers focused on easing inflationary pressures and tariff uncertainty

#### Barbell



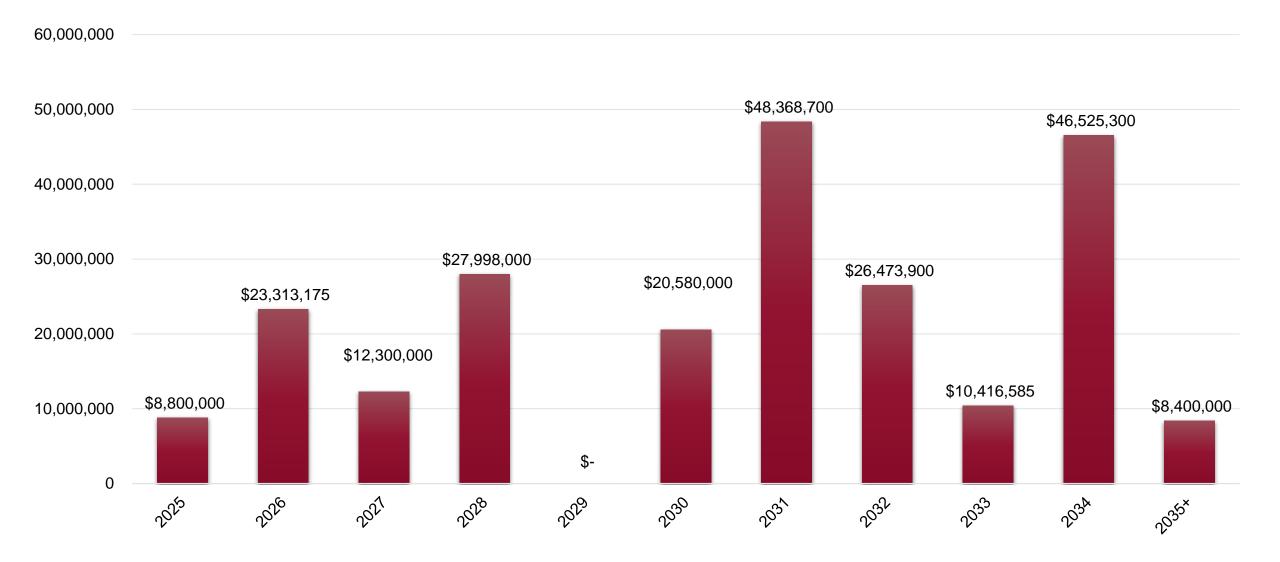
HOBSON CHAHAL ADVISORY GROUP WOOD GUNDY Term (years)

## Maturity Schedule (Old-2023)



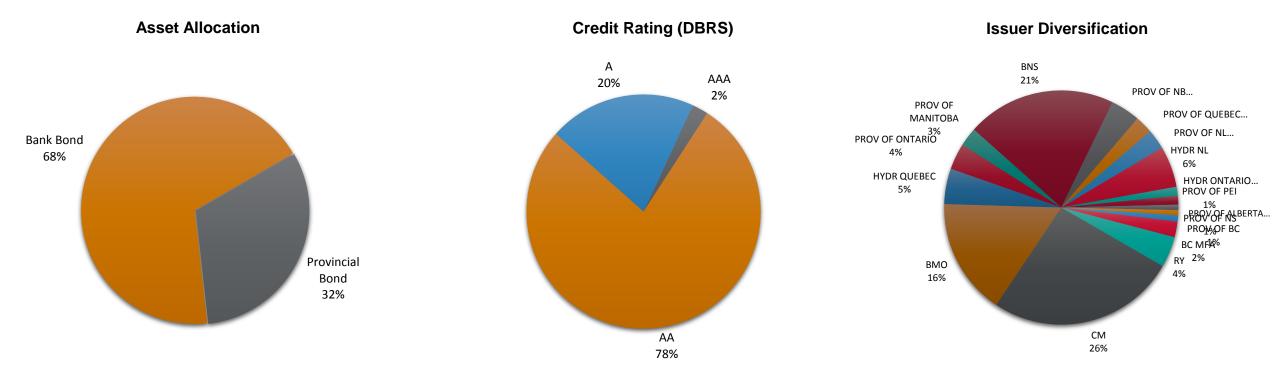
Market Value

## Maturity Schedule



## **Portfolio Characteristics**

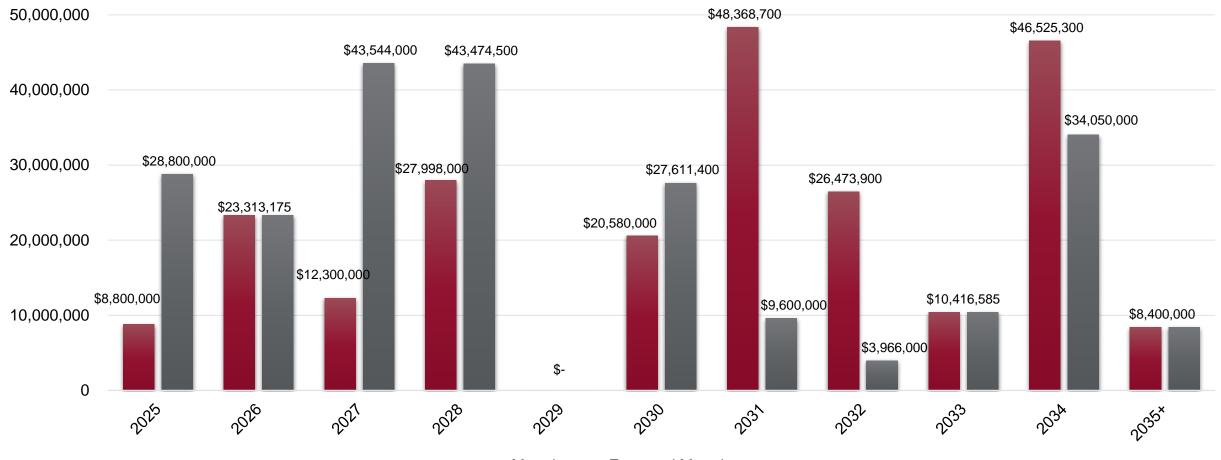
Description	Value
Portfolio Market Value	\$231,858,253
YTM-Cost	6.24%



- Portfolio is currently 100% compliant with investment policy and MGA
- Portfolio is broadly diversified amongst various investment tools and issuers

## Liquidity: Expected Maturity

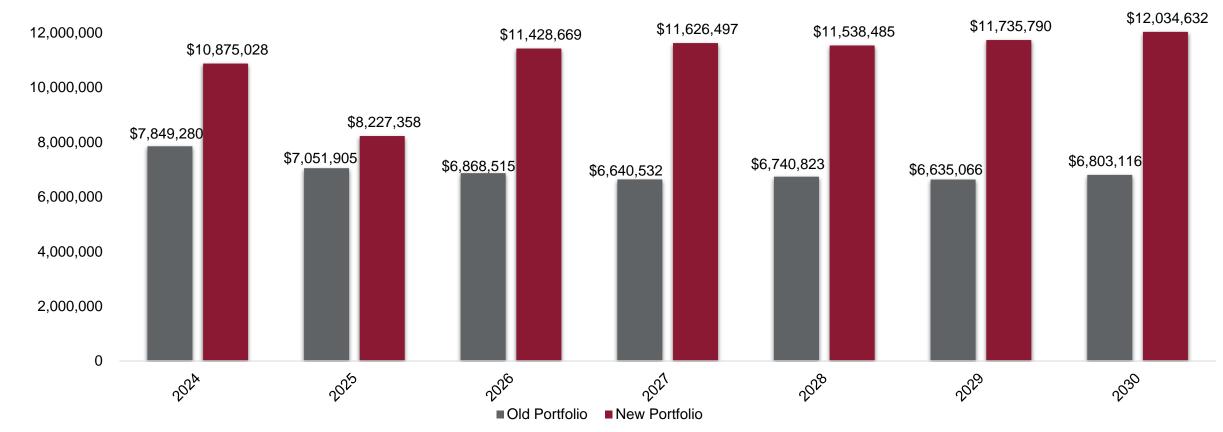
60,000,000



Maturity
Expected Maturity

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## Strategy Comparison



	2024	2025	2026	2027	2028	2029	2030
Old Portfolio	\$7,849,280	\$7,051,905	\$6,868,515	\$6,640,532	\$6,740,823	\$6,635,066	\$6,803,116
New Portfolio	\$10,875,028	\$8,227,358	\$11,428,669	\$11,626,497	\$11,538,485	\$11,735,790	\$12,034,632
Delta	\$3,025,748	\$1,175,454	\$4,560,154	\$4,985,966	\$4,797,662	\$5,100,724	\$5,231,516
Cumulative Total	\$ 3,025,748	\$4,201,201	\$ 8,761,355	\$13,747,321	\$18,544,982	\$23,645,707	\$28,877,222

## Summary

Maintain current portfolio strategy

Continue working with administration to ensure planned liquidity needs are met

3

Realize benefits of new portfolio through disciplined capital planning Portfolio is very well positioned for the long-term to ensure yield preservation and maximize investment revenue

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